

Concentrates in Saudi Arabia

November 2023

Table of Contents

Concentrates in Saudi Arabia - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Vimto continues to lead liquid concentrates but unhealthy image continues to negatively impact sales

Tang continues to lead powder concentrates with innovative new packaging catching the eye of consumers

Supermarkets and hypermarkets dominate distribution while e-commerce sees strong gains

PROSPECTS AND OPPORTUNITIES

New product developments could be key to the growth and development of concentrates

New flavours and varieties could add some interest to powder concentrates

E-commerce ideal channel for consumers to purchase concentrates in bulk

CATEGORY DATA

Concentrates Conversions

Summary 1 - Concentrates Conversion Factors for Ready-to-Drink (RTD) Format

Table 1 - Off-trade Sales of Concentrates (RTD) by Category: Volume 2018-2023

Table 2 - Off-trade Sales of Concentrates (RTD) by Category: % Volume Growth 2018-2023

Table 3 - Off-trade Sales of Concentrates by Category: Value 2018-2023

Table 4 - Off-trade Sales of Concentrates by Category: % Value Growth 2018-2023

Table 5 - LBN Brand Shares of Off-trade Concentrates (RTD): % Volume 2020-2023

Table 6 - NBO Company Shares of Off-trade Concentrates: % Value 2019-2023

Table 7 - LBN Brand Shares of Off-trade Concentrates: % Value 2020-2023

Table 8 - NBO Company Shares of Off-trade Liquid Concentrates (RTD): % Volume 2019-2023

Table 9 - LBN Brand Shares of Off-trade Liquid Concentrates (RTD): % Volume 2020-2023

Table 10 - NBO Company Shares of Off-trade Powder Concentrates (RTD): % Volume 2019-2023

Table 11 - LBN Brand Shares of Off-trade Powder Concentrates (RTD): % Volume 2020-2023

Table 12 - Forecast Off-trade Sales of Concentrates (RTD) by Category: Volume 2023-2028

Table 13 - Forecast Off-trade Sales of Concentrates (RTD) by Category: % Volume Growth 2023-2028

Table 14 - Forecast Off-trade Sales of Concentrates by Category: Value 2023-2028

Table 15 - Forecast Off-trade Sales of Concentrates by Category: % Value Growth 2023-2028

Soft Drinks in Saudi Arabia - Industry Overview

EXECUTIVE SUMMARY

Soft drinks in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

Foodservice vs retail split

What next for soft drinks?

MARKET DATA

Table 16 - Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2018-2023

Table 17 - Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2018-2023

Table 18 - Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2018-2023

Table 19 - Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2018-2023

Table 20 - Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: Volume 2023

Table 21 - Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: % Volume 2023

Table 22 - Off-trade vs On-trade Sales of Soft Drinks by Category: Value 2023

Table 23 - Off-trade vs On-trade Sales of Soft Drinks by Category: % Value 2023

Table 24 - Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2018-2023

Table 25 - Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2018-2023

- Table 26 Off-trade Sales of Soft Drinks by Category: Value 2018-2023
- Table 27 Off-trade Sales of Soft Drinks by Category: % Value Growth 2018-2023
- Table 28 Sales of Soft Drinks by Total Fountain On-trade: Volume 2018-2023
- Table 29 Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2018-2023
- Table 30 NBO Company Shares of Off-trade Soft Drinks (RTD): % Volume 2019-2023
- Table 31 LBN Brand Shares of Off-trade Soft Drinks (RTD): % Volume 2020-2023
- Table 32 NBO Company Shares of Off-trade Soft Drinks: % Value 2019-2023
- Table 33 LBN Brand Shares of Off-trade Soft Drinks: % Value 2020-2023
- Table 34 Distribution of Off-trade Soft Drinks (as sold) by Format: % Volume 2018-2023
- Table 35 Distribution of Off-trade Soft Drinks (as sold) by Format and Category: % Volume 2023
- Table 36 Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2023-2028
- Table 37 Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2023-2028
- Table 38 Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2023-2028
- Table 39 Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2023-2028
- Table 40 Forecast Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2023-2028
- Table 41 Forecast Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2023-2028
- Table 42 Forecast Off-trade Sales of Soft Drinks by Category: Value 2023-2028
- Table 43 Forecast Off-trade Sales of Soft Drinks by Category: % Value Growth 2023-2028
- Table 44 Forecast Sales of Soft Drinks by Total Fountain On-trade: Volume 2023-2028
- Table 45 Forecast Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2023-2028

APPENDIX

Fountain sales in Saudi Arabia

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SOURCES

Summary 2 - Research Sources

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