

Toilet Care in Ecuador

February 2024

Table of Contents

Toilet Care in Ecuador - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

SC Johnson invests in advertising in a normally stagnant category Competition from multi-purpose cleaners and disinfectants impacts growth Discounts and promotions to boost sales

PROSPECTS AND OPPORTUNITIES

Lower purchasing power will limit the development of toilet care products SC Johnson could inject life into the category Affordability is key for growth

CATEGORY DATA

Table 1 - Sales of Toilet Care by Category: Value 2018-2023
Table 2 - Sales of Toilet Care by Category: % Value Growth 2018-2023
Table 3 - NBO Company Shares of Toilet Care: % Value 2019-2023
Table 4 - LBN Brand Shares of Toilet Care: % Value 2020-2023
Table 5 - Forecast Sales of Toilet Care by Category: Value 2023-2028
Table 6 - Forecast Sales of Toilet Care by Category: % Value Growth 2023-2028

Home Care in Ecuador - Industry Overview

EXECUTIVE SUMMARY

Home care in 2023: The big picture 2023 key trends Competitive landscape Retailing developments What next for home care?

MARKET INDICATORS

Table 7 - Households 2018-2023

MARKET DATA

Table 8 - Sales of Home Care by Category: Value 2018-2023Table 9 - Sales of Home Care by Category: % Value Growth 2018-2023Table 10 - NBO Company Shares of Home Care: % Value 2019-2023Table 11 - LBN Brand Shares of Home Care: % Value 2020-2023Table 12 - Penetration of Private Label in Home Care by Category: % Value 2018-2023Table 13 - Distribution of Home Care by Format: % Value 2018-2023Table 14 - Distribution of Home Care by Format and Category: % Value 2023Table 15 - Forecast Sales of Home Care by Category: % Value 2023-2028Table 16 - Forecast Sales of Home Care by Category: % Value Growth 2023-2028DISCLAIMER

SOURCES

Summary 1 - Research Sources

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