RWANDA

PATHWAYS TO GENDER-INCLUSIVE ECONOMIC DEVELOPMENT IN SUB-**SAHARAN AFRICA: A SECTORAL ANALYSIS**

STAKEHOLDER MAPPING: MANUFACTURING SECTOR: LEATHER AND LEATHER PRODUCTS

STEERING COMMITTEE







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SUB-SAHARAN AFRICAN COUNTRIES COVERED BY THE PATHWAYS STUDY



































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Rwanda's Leather Manufacturing sector is mainly comprised of cooperatives and associations dealing with leather goods and raw hides, and concentrated in Kigali



| Stakeholder type | Province | | | | | | | | | | | |
|--|----------|----------|---------|---------|--------|--|--|--|--|--|--|--|
| | Northern | Southern | Eastern | Western | Kigali | | | | | | | |
| Associations, collectives, organizations, rep bodies | 6 | 3 | 3 | 5 | 11 | | | | | | | |
| Government agencies/departments | - | - | - | - | 1 | | | | | | | |
| TOTAL | 6 | 3 | 3 | 5 | 12 | | | | | | | |

Regional level stakeholders in Rwanda's Manufacturing sector – Eastern & Western Regions

| regional lev | er starterroraers | III IVValida S | rivialial | actai iiig s | | Lastern | a western ne | -B10113 | • | |
|---|-------------------------------------|------------------------------|----------------|----------------------------------|-----|--------------------------------------|--|---------|---------------------------------------|--|
| Production, processing, marketing and sales | Technical/Operational Assistance | Financial support assistance | <i>'</i> | pacity building, training cation | ng, | Lobbying/advocacy/ Representation | Policymaking and research | | nen-centric vision(s)/operation(s) | |
| Stakeholder | Brief description | | Core activitie | es | | Key relationships ar | nd strengths | | Website | |
| | | | ₩ ♦ | | Q | | | | | |
| ACOLEPO | Cooperative in the Eastern Regi | | √ ✓ | ✓ | ✓ | this sector/sub-sector | d negative notions of women w or men in membership, however, | | | |

| | | 44 | | | (4) | Q | |
|---|---|----------|----------|----------|------------|----------|---|
| ACOLEPO | Cooperative in the Eastern Region involved in tanning and dressing of leather (raw hides and skins) | / | ✓ | ✓ | | ✓ | Effectively challenged negative notions of women working in this sector/sub-sector 40% women vs. 60% men in membership, however, in trading of finished products women are 70% vs. 30% men Partnered with MINICOM |
| ICYIZERE- RUSIZI | Local community cooperative in the Western Region involved in tanning and dressing of leather (raw hides and skins) | √ | √ | √ | | ✓ | Has 9 women out of 10 members; the president is also a woman Partnered with RCA, Liliane Foundation, World Vision Rwanda and Rusizi District Seeking partners in training and advocacy, access to finance and establishing a leather factory in Rwanda |
| Koperative Tujyane N'igihe Gisenyi (KOTUNIG) | Cooperative in the Western Region involved in making leather out of raw hides and skins through tanning and dressing processes | ✓ | √ | √ | | √ | Women form 37.5% of the direct members, but 78% in the trading sub-section Main stakeholder is RCA and Rubavu District, seeking partnerships in training, advocacy, access to finance, quality control, technology, etc. Strengths: Being at the border of DRC and serving two communities of two different countries |
| Shenzaka Trading Ltd | Local community cooperative in the Western Region involved in leather tanning and dressing, and the manufacture of luggage, handbags, saddlery and harness, the dressing and dyeing of fur | √ | ✓ | √ | | ✓ | Women are very few as members, but in the trading and retailing of the finished products, they account for 80% of the members Main stakeholder is RCA; seeking partners in training, advocacy and quality control Strengths: Introduction of the new product at the market, high involvement of youth, government support |

Regional level stakeholders in Rwanda's Manufacturing sector – Eastern & Western Regions

Canacity building training

| Stakeholder | Brief description | Coı | re acti | vities | | | | Key relationships and strengths | Website |
|-------------------------|--|-----|----------|--------|----------|----------|----------|---|---------|
| | | 4.5 | • | | | ₩ | Q | | |
| Star Leather | Local community cooperative in the Western Region involved in tanning and dressing of leather, the manufacture of luggage, handbags, saddlery and harness and the dressing and dyeing of fur | ✓ | √ | | ✓ | | ✓ | Many women are involved in this sector albeit few are members, especially in the trading sub-section (about 80% staff) Main stakeholder is RCA; seeking partnerships in training and advocacy Strengths: The location of the business where the competition is low and the involvement of youth | |
| New Recap Tannery | Cooperative in the Western Region producing leather finished goods | ✓ | √ | | √ | | √ | Few members are women, however in the trading and retailing of finished products they are 80% of the staff approximately Main stakeholder is RCA, key partners are those in documents for operations, training. Minicom is a training partner too. Seeking partners for advanced technology, access to finance and trainings Strengths: Mobilisation for entrepreneurship | |
| LEVECOKI | Cooperative in the Eastern Region involved in the tanning and dressing of leather (raw hides and skins) | ✓ | √ | | | | ✓ | Direct members: 30.7% of women vs 69.4% of men; most women are involved in the trading and retailing sub-section Main stakeholder is RCA; seeking partnerships for training and advocacy Strengths: The involvement of youth and support by the local community | |
| Girimbereheza Rubyiruko | Cooperative in the Eastern Region involved in the production of leather goods (esp. shoes) | ✓ | ✓ | | | | √ | The leadership of women in the sector is low; but is progressive and when it comes to trading, women outnumber men (about 80% of the staff) Main stakeholder is RCA; key partnerships exist in trainings and providing official documents for operation. Another partner is MINICOM for training support. Seeking partnerships in improved technology, finance and trainings. Strengths: Mobilisation for entrepreneurship | |

Regional level stakeholders in Rwanda's Manufacturing sector – Northern & Southern Regions

| Stakeholder | Brief description | | Core activities | Key relationships a | nd strengths | Website |
|---|-------------------------------------|----------------------------------|--|--------------------------------------|---------------------------|---|
| Production, processing, marketing and sales | Technical/Operational Assistance | Financial support/ assistance | Capacity building, training, education | Lobbying/advocacy/ Representation | Policymaking and research | Women-centric provision(s)/operation(s) |
| _ | | | _ | | | |

| Stakeholder | Brief description | Cor | e acti | vities | | | | Key relationships and strengths | Website |
|---|--|----------|----------|--------|----------|----------|----------|--|---------|
| | | 144 | Q | | • | @ | Q | | |
| Kinazi Imitari Cooperative | Cooperative in the Southern Region engaged in processing of leather hides and skins (tanning and dressing activities) | ✓ | √ | | √ | | ✓ | Members: 40% women vs. 60% men. However, in the trading of finished products, women are 70% vs. 30% men Main stakeholder is RCA, with limited training partnership; seeking partners for training and advocacy Strengths: Location (Kinazi is in Rwanda's cattle breeding rural area) where competition is not too stiff, and the government policy is protecting cooperatives | |
| Cooperative Of Products From Domestic Animal Skins (CPDAS) | Cooperative in the Southern Region engaged in manufacture of leather finished goods (shoes) | ✓ | ✓ | | ✓ | | √ | Women are 40% vs. 60% men as members; they are 70% vs. 30% men in the trading sub-section Main stakeholder is RCA; seeks partners in training & advocacy Strengths: Women empowerment and job creation | |
| Coopérative Des Jeunes Pour Le Développement Local De Save (COJEDEL SAVE) | Local community cooperative in the Northern Region involved in the tanning and dressing of leather (raw hides and skins) | ✓ | √ | | √ | | ✓ | 1 founder (a man), 5 co-founders (2 women, 3 men), 128 traders (77 women, 51 men) - depicts the involvement of women Main stakeholder is RCA; seeking partners in training, access to finance and advocacy Strengths: Training, the government support and low competition | |
| KIATO AFHDAL | Cooperative in the Northern Region engaged in the tanning and dressing activities for leather goods production (through raw hides and skins) | ✓ | ✓ | | √ | | √ | The representation of women as members of the cooperative is low, but in trading the finished products, women are 75% of the staff Main stakeholder is RCA; partners sought for training and advocacy Strengths: Training, government support | |
| Cooperative Impu Z'iwacu Gakenke | Cooperative in the Northern Region involved in production of leather goods through tanning and dressing processes on raw hides and skins | √ | √ | | ✓ | | √ | Women are 40% vs. 60% men as members; they are 70% vs. 30% men in the trading sub-section Main stakeholder is RCA; partners sought in training and advocacy Strengths: Training and governmental support | |

CAVEAT: Stakeholder Tisting is based on secondary research and interviews, So, all stakeholders (especially those with highly localised and/or offline operations) may not have not been captured in the listing. All maps & tables present best-available information as at the time of research.

Manufacturing Sector: Leather and Leather Products Regional level stakeholders in Rwanda's Manufacturing sector — Northern & Southern Regions

| Stakeholder | Brief description | Core activities | Key relationships and strengths | Website |
|---|---|-----------------|--|---|
| Production, processing, marketing and sales | Technical/Operational Assistance Financi assistan | | Lobbying/advocacy/ Representation Policymaking and research | Women-centric provision(s)/operation(s) |
| <u> </u> | | <u> </u> | | 5 |

| Stakeholder | Brief description | C | | | | | | | | Key relationships and strengths | Website |
|---|---|--------------|--------|-----------|------------|---------|-------|----------|--------------|--|---------|
| | | Ŀ | 4 | | 5 - | | | ₩ | Q | | |
| LPC Hindiro Ngororero | Cooperative in the Northern region engaged in processing (tanning and dressing) of leather to produce finished leather goods made of raw hides and skins | ✓ | | | ~ | | | | ✓ | Trains youth to make leather products (belts, shoes, bags) 1 founder, 20 co-founders (11 men, 9 women), and 28 trainees (13 women, 15 men) Key stakeholder is RCA, with limited training support. Seeking partners in training, advocacy, technology usage in marketing, quality control of locally transformed leather Strengths: The motivation of trainees, support in terms of training from local and district governments | |
| Kouiimu Musanze | Cooperative in the Northern Region involved in the production of leather through tanning and dressing of raw cattle hides and skins | ✓ | | (| ~ | | | | √ | Provides market for the raw materials for local cattle breeders Women are 40% vs. 60% men as members; they are 70% vs. 30% men in the trading sub-section Key partner is RCA, also providing trainings. Partners sought in capacity building, quality control, advocacy Strengths: Location provides less competition, support of Musanze district government | |
| Cooderu - Busogo | Cooperative in the Northern Region involved in the production of leather finished goods of all kinds | ✓ | | | ✓ | | | | √ | The impact of stakeholders is the valorization of leather and leather products Few women are members; however, they have a share of about 80% in the trading and retail sub-section of leather products Key stakeholder is RCA, also providing some trainings. Partners being sought for quality trainings, advocacy, access to finance Strengths: Job creation, market created for hides and skins for local cattle breeders | |
| Elli Asifiwe CAVEAT: Stakeholder listing is based on sec | Cooperative in the Southern Region engaged in the processing of leather and the production of finished leather products (especially shoes) condary research and interviews, So, all stakeholders (especial | √ ially t | hose I | vith high | ly local | ised aı | nd/oi | r offlin | √ ne oper | High involvement of youth; provides market for leather raw materials The ratio of women as founders is very low, but women in trading and retailing sub-section outnumber men Key partners are RCA, Minicom for training. Seeking partners for improved technology, access to finance and trainings Strengths: Mobilisation for entrepreneurship | |

may not have not been captured in the listing. All maps & tables present best-available information as at the time of research.

Policymaking and

Strengths: Training, strategic location of high consumption

Women-centric

Manufacturing Sector: Leather and Leather Products

Production, processing.

Technical/Operational

Regional level stakeholders in Rwanda's Manufacturing sector – Kigali Region

Financial support/

| marketing and sales | Assistance assistance | | | | ducati | on | | | | | sion(s)/operation(s) |
|------------------------------|--|----------|-----------------|--|--------|-----|--|----|----------|---|---|
| Stakeholder | Brief description | سنس | Core activities | | | | | | | Key relationships and strengths | Website |
| Rwanda Leather professionals | Cooperative engaged in the tanning and dressing of leather and sale of leather products | ✓ | | | | √ · | | w. | Υ | Women are highly represented (70%) in the retailing subsector Key stakeholder is RCA, also providing some trainings. APEFE provides basic artisan tools. Partners are sought for training, advocacy, improved technology in manufacturing and sales Strengths: Training, job creation, government support | |
| Leather Processing work ltd | Cooperative engaged in the production of leather goods through tanning and dressing processes of raw hides and skins | ✓ | · V | | | √ | | | √ | Representation of women is 30% among cooperative members; but in retailing/trading, women represent over 80% Key partner is RCA; partnerships sought for training and advocacy Strengths: Training and location where consumption is high | |
| Uzuri K&Y | Company engaged in the tanning and dressing of leather and production of finished leather products (leather shoes) | ~ | · • | | | ✓ | | | √ | Women-led company producing shoes and sandals using recycled/waste material. Has online store and shop in Kigali Heights Main stakeholder is RCA, MINCOM (for trainings). Seeking partnerships in improved technology, access to finance and trainings Strengths: Mobilisation of women for entrepreneurship | www.uzuriky.com www.shop.uzuriky.com www.facebook.com/uzu riky |
| CAFACHAKI | Cooperative involved in the production of leather goods through tanning and dressing procedures on raw hides | ✓ | · • | | | √ | | | ✓ | The impact of stakeholders is the diversification of the activities in an area of high competition of Kicukiro Few women members, however, 80% of the staff are women in trading and retailing division Key stakeholder is RCA, APEFE for basic materials in artisanal manufacturing of leather. Seeking partners in training, advocacy, technology and financing | |

Capacity building, training,

Lobbying/advocacy/

Regional level stakeholders in Rwanda's Manufacturing sector – Kigali Region

| Production, processing, marketing and sales | Technical/Operational Assistance Financial support | | Lobby mg/ davocacy/ | nen-centric ision(s)/operation(s) |
|---|--|-----------------|--|--------------------------------------|
| Stakeholder | Brief description | Core activities | Key relationships and strengths | Website |
| | | | | |
| Assomaco | Cooperative involved in tanning and dressing of leather and production of leather goods | ✓ | Trains youth to make belts, bags and shoes Women are 40% vs. 60% men as members; they are 70% vs. 30% men in the trading sub-section Main partner is RCA; partners sought in training, advocacy Strengths: Training, government support | |
| GJS Leather And Arts Promoters Ltd | Company engaged in leather manufacturing through tanning and dressing of hides and skin | ✓ ✓ ✓ ✓ ✓ | Provides market for raw materials related to leather work Women are 40% vs. 60% men as members; they are 70% vs. 30% men in the trading sub-section RCA is the key partner; Partners sought in training, advocacy Strengths: Large market, support by the youth | |
| | | | Woman-owned company producing leather fashion goods like purses, briefcases, belts, laptop sleeves etc. Founded by Bernadette Umunyana | |

The impact of stakeholders is the valorization of leather finished goods (especially shoes)

■ Strengths: Large market, support by the youth

■ Woman-owned company producing leather fashion goods like purses, briefcases, belts, laptop sleeves etc. Founded by Bernadette Umunyana

■ The impact of stakeholders is the valorization of leather and leather products

■ Partnered with RCA; partners sought in training and advocacy
■ Strength: Job creation, women empowerment

■ The impact of stakeholders is the fight against unemployment
■ The rate of women as founders is very low, but women in trading and retail outnumber men
■ Partnered with MINCOM, RCA, TVET National Board. Seeking partners for improved technology and trainings
■ Strengths: Mobilisation for entrepreneurship



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Regional level stakeholders in Rwanda's Manufacturing sector – Kigali Region

| Production, processing, marketing and sales | Technical/Operational Assistance Financial support | Capacity building, training, education | 2000 yiii 6/ da vocacy/ | nen-centric vision(s)/operation(s) |
|---|---|--|--|---------------------------------------|
| Stakeholder | Brief description | Core activities | Key relationships and strengths | Website |
| | | | | |
| Workforce Development Authority | Government Authority involved in the production and processing of leather finished goods (especially shoes) | | The impact of stakeholders is capacity building and advocacy Youth are the mostly to be trained, with 40% women and 60% men Partnered with MINICOM, RCA (for trainings). Partners are sought in improved technology, access to finance and trainings Strengths: Mobilisation for entrepreneurship | |
| Nyamatulla & Anwar | Cooperative involved in the production of leather goods (especially shoes) through tanning, dressing, processing of raw hides and skins | ✓ | Youth are the benefactors of most training, comprising 40% women and 60% men Main partner is RCA, MINICOM - mainly for trainings. Seeking partnerships in advanced technology, financing and training | |

Strengths: Mobilisation of youth for entrepreneurship

Strengths: Mobilisation for entrepreneurship

trading and retail sub-sector

finance and trainings

• Few women members; however about 80% staff are women in

purposes. Seeking partners in advanced technology, access to

Key partners are RCA and MINICOM - primarily for training

Company engaged in the production of primarily leather

shoes and other finished leather products