

# Carbonates in Kenya

February 2024

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# Carbonates in Kenya - Category analysis

# **KEY DATA FINDINGS**

#### 2023 DEVELOPMENTS

Favourable demographic and socioeconomic trends continue to buoy demand Coca-Cola launches Recipe For Magic prize competition Highlands expands Club Soda range with lemonade/lime variant

# PROSPECTS AND OPPORTUNITIES

Maturity and changing consumer preferences expected to temper volume growth Reduced sugar and sugar-free varieties will be a focal point for innovation Further distribution gains likely for the e-commerce channel

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