

Herbal/Traditional Products in Austria

October 2023

Table of Contents

Herbal/Traditional Products in Austria - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Questions around efficacy continue to limit demand for herbal/traditional products in many areas of consumer health

Strong demand for medicated confectionery continues to prop up sales

Consumers turn to herbal/traditional dietary supplements as a safer and more natural option

PROSPECTS AND OPPORTUNITIES

Herbal/traditional products set to continue on a steady growth path with further obstacles and opportunities

Herbal/traditional products should benefit from perceptions of being gentler and less addictive

Distribution unlikely to change dramatically but competitive landscape could benefit from the entrance of new players

CATEGORY DATA

Table 1 - Sales of Herbal/Traditional Products by Category: Value 2018-2023

Table 2 - Sales of Herbal/Traditional Products by Category: % Value Growth 2018-2023

Table 3 - NBO Company Shares of Herbal/Traditional Products: % Value 2019-2023

Table 4 - LBN Brand Shares of Herbal/Traditional Products: % Value 2020-2023

Table 5 - Forecast Sales of Herbal/Traditional Products by Category: Value 2023-2028

Table 6 - Forecast Sales of Herbal/Traditional Products by Category: % Value Growth 2023-2028

Consumer Health in Austria - Industry Overview

EXECUTIVE SUMMARY

Consumer health in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

What next for consumer health?

MARKET INDICATORS

Table 7 - Consumer Expenditure on Health Goods and Medical Services: Value 2018-2023

Table 8 - Life Expectancy at Birth 2018-2023

MARKET DATA

Table 9 - Sales of Consumer Health by Category: Value 2018-2023

Table 10 - Sales of Consumer Health by Category: % Value Growth 2018-2023

Table 11 - NBO Company Shares of Consumer Health: % Value 2019-2023

Table 12 - LBN Brand Shares of Consumer Health: % Value 2020-2023

Table 13 - Penetration of Private Label in Consumer Health by Category: % Value 2018-2023

Table 14 - Distribution of Consumer Health by Format: % Value 2018-2023

Table 15 - Distribution of Consumer Health by Format and Category: % Value 2023

Table 16 - Forecast Sales of Consumer Health by Category: Value 2023-2028

Table 17 - Forecast Sales of Consumer Health by Category: % Value Growth 2023-2028

APPENDIX

OTC registration and classification

Vitamins and dietary supplements registration and classification

Self-medication/self-care and preventive medicine

Switches

Summary 1 - OTC: Switches 2022-2023

DISCLAIMER

DEFINITIONS

SOURCES

Summary 2 - Research Sources

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