

# Writing Instruments in India

March 2024

Table of Contents

## KEY DATA FINDINGS

### 2023 DEVELOPMENTS

Solid growth thanks to rise in education budget allocation and spending

Hindustan Pencils continues to hold the leading position

Other non-grocery retailers remains the dominant distribution channel

### PROSPECTS AND OPPORTUNITIES

Digitalisation expected to hamper the growth of the category in the forecast period

Fluctuations in raw materials prices will pose challenges in protecting margins in the future

Collaborations and partnerships between domestic and international brands will fuel demand

### CATEGORY DATA

Table 1 - Sales of Writing Instruments by Category: Volume 2018-2023

Table 2 - Sales of Writing Instruments by Category: Value 2018-2023

Table 3 - Sales of Writing Instruments by Category: % Volume Growth 2018-2023

Table 4 - Sales of Writing Instruments by Category: % Value Growth 2018-2023

Table 5 - NBO Company Shares of Writing Instruments: % Value 2019-2023

Table 6 - LBN Brand Shares of Writing Instruments: % Value 2020-2023

Table 7 - Distribution of Writing Instruments by Format: % Value 2018-2023

Table 8 - Forecast Sales of Writing Instruments by Category: Volume 2023-2028

Table 9 - Forecast Sales of Writing Instruments by Category: Value 2023-2028

Table 10 - Forecast Sales of Writing Instruments by Category: % Volume Growth 2023-2028

Table 11 - Forecast Sales of Writing Instruments by Category: % Value Growth 2023-2028

## Personal Accessories in India - Industry Overview

### EXECUTIVE SUMMARY

Personal accessories in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

What next for personal accessories?

### MARKET DATA

Table 12 - Sales of Personal Accessories by Category: Volume 2018-2023

Table 13 - Sales of Personal Accessories by Category: Value 2018-2023

Table 14 - Sales of Personal Accessories by Category: % Volume Growth 2018-2023

Table 15 - Sales of Personal Accessories by Category: % Value Growth 2018-2023

Table 16 - NBO Company Shares of Personal Accessories: % Value 2019-2023

Table 17 - LBN Brand Shares of Personal Accessories: % Value 2020-2023

Table 18 - Distribution of Personal Accessories by Format: % Value 2018-2023

Table 19 - Forecast Sales of Personal Accessories by Category: Volume 2023-2028

Table 20 - Forecast Sales of Personal Accessories by Category: Value 2023-2028

Table 21 - Forecast Sales of Personal Accessories by Category: % Volume Growth 2023-2028

Table 22 - Forecast Sales of Personal Accessories by Category: % Value Growth 2023-2028

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### SOURCES

Summary 1 - Research Sources

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