



# Personal Care Appliances in Vietnam

January 2024

Table of Contents

## Personal Care Appliances in Vietnam - Category analysis

### KEY DATA FINDINGS

#### 2023 DEVELOPMENTS

Rising standards of living support sales in personal care appliances

Players compete with new technologies and designs

Social media is key to promoting personal care appliances

#### PROSPECTS AND OPPORTUNITIES

Ongoing growth for personal care appliances, thanks to rising standards of living

Social media marketing will remain a major competitive strategy

Online channel works well for personal care appliances, especially linked to social media marketing

#### CATEGORY DATA

Table 1 - Sales of Personal Care Appliances by Category: Volume 2018-2023

Table 2 - Sales of Personal Care Appliances by Category: Value 2018-2023

Table 3 - Sales of Personal Care Appliances by Category: % Volume Growth 2018-2023

Table 4 - Sales of Personal Care Appliances by Category: % Value Growth 2018-2023

Table 5 - Sales of Body Shavers by Format: % Volume 2018-2023

Table 6 - Sales of Hair Care Appliances by Format: % Volume 2018-2023

Table 7 - NBO Company Shares of Personal Care Appliances 2019-2023

Table 8 - LBN Brand Shares of Personal Care Appliances 2020-2023

Table 9 - Distribution of Personal Care Appliances by Format: % Volume 2018-2023

Table 10 - Forecast Sales of Personal Care Appliances by Category: Volume 2023-2028

Table 11 - Forecast Sales of Personal Care Appliances by Category: Value 2023-2028

Table 12 - Forecast Sales of Personal Care Appliances by Category: % Volume Growth 2023-2028

Table 13 - Forecast Sales of Personal Care Appliances by Category: % Value Growth 2023-2028

## Consumer Appliances in Vietnam - Industry Overview

### EXECUTIVE SUMMARY

Consumer appliances in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

What next for consumer appliances?

### MARKET INDICATORS

Table 14 - Household Penetration of Selected Total Stock Consumer Appliances by Category 2018-2024

Table 15 - Replacement Cycles of Consumer Appliances by Category 2018-2024

### MARKET DATA

Table 16 - Sales of Consumer Appliances by Category: Volume 2018-2023

Table 17 - Sales of Consumer Appliances by Category: Value 2018-2023

Table 18 - Sales of Consumer Appliances by Category: % Volume Growth 2018-2023

Table 19 - Sales of Consumer Appliances by Category: % Value Growth 2018-2023

Table 20 - Sales of Major Appliances by Category and Built-in/Freestanding Split: Volume 2018-2023

Table 21 - Sales of Major Appliances by Category and Built-in/Freestanding Split: Value 2018-2023

Table 22 - Sales of Major Appliances by Category and Built-in/Freestanding Split: % Volume Growth 2018-2023

Table 23 - Sales of Major Appliances by Category and Built-in/Freestanding Split: % Value Growth 2018-2023

Table 24 - Sales of Small Appliances by Category: Volume 2018-2023

Table 25 - Sales of Small Appliances by Category: Value 2018-2023

Table 26 - Sales of Small Appliances by Category: % Volume Growth 2018-2023

Table 27 - Sales of Small Appliances by Category: % Value Growth 2018-2023  
Table 28 - NBO Company Shares of Major Appliances: % Volume 2019-2023  
Table 29 - LBN Brand Shares of Major Appliances: % Volume 2020-2023  
Table 30 - NBO Company Shares of Small Appliances: % Volume 2019-2023  
Table 31 - LBN Brand Shares of Small Appliances: % Volume 2020-2023  
Table 32 - Distribution of Major Appliances by Format: % Volume 2018-2023  
Table 33 - Distribution of Small Appliances by Format: % Volume 2018-2023  
Table 34 - Forecast Sales of Consumer Appliances by Category: Volume 2023-2028  
Table 35 - Forecast Sales of Consumer Appliances by Category: Value 2023-2028  
Table 36 - Forecast Sales of Consumer Appliances by Category: % Volume Growth 2023-2028  
Table 37 - Forecast Sales of Consumer Appliances by Category: % Value Growth 2023-2028  
Table 38 - Forecast Sales of Major Appliances by Category and Built-in/Freestanding Split: Volume 2023-2028  
Table 39 - Forecast Sales of Major Appliances by Category and Built-in/Freestanding Split: Value 2023-2028  
Table 40 - Forecast Sales of Major Appliances by Category and Built-in/Freestanding Split: % Volume Growth 2023-2028  
Table 41 - Forecast Sales of Major Appliances by Category and Built-in/Freestanding Split: % Value Growth 2023-2028  
Table 42 - Forecast Sales of Small Appliances by Category: Volume 2023-2028  
Table 43 - Forecast Sales of Small Appliances by Category: Value 2023-2028  
Table 44 - Forecast Sales of Small Appliances by Category: % Volume Growth 2023-2028  
Table 45 - Forecast Sales of Small Appliances by Category: % Value Growth 2023-2028

## DISCLAIMER

## SOURCES

Summary 1 - Research Sources

### About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link [www.euromonitor.com/personal-care-appliances-in-vietnam/report](http://www.euromonitor.com/personal-care-appliances-in-vietnam/report).