

Toilet Care in Italy

February 2024

Table of Contents

Toilet Care in Italy - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Toilet care falls in 2023 as consumers rationalise their budgets

Bolton Manitoba remained number one company in 2023, while new construction softened overall decline

Brands respond to evolving demand, with environmental concerns less important in toilet care than elsewhere

PROSPECTS AND OPPORTUNITIES

Volume sales to improve during forecast period, with direct selling holding some potential

In-cistern devices will fall fastest, while opportunities for overall category growth could be found with small businesses

E-Commerce will push sails in ITBs as green products expand within toilet care

CATEGORY DATA

Table 1 - Sales of Toilet Care by Category: Value 2018-2023

Table 2 - Sales of Toilet Care by Category: % Value Growth 2018-2023

Table 3 - NBO Company Shares of Toilet Care: % Value 2019-2023

Table 4 - LBN Brand Shares of Toilet Care: % Value 2020-2023

Table 5 - Forecast Sales of Toilet Care by Category: Value 2023-2028

Table 6 - Forecast Sales of Toilet Care by Category: % Value Growth 2023-2028

Home Care in Italy - Industry Overview

EXECUTIVE SUMMARY

Home care in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

What next for home care?

MARKET INDICATORS

Table 7 - Households 2018-2023

MARKET DATA

Table 8 - Sales of Home Care by Category: Value 2018-2023

Table 9 - Sales of Home Care by Category: % Value Growth 2018-2023

Table 10 - NBO Company Shares of Home Care: % Value 2019-2023

Table 11 - LBN Brand Shares of Home Care: % Value 2020-2023

Table 12 - Penetration of Private Label in Home Care by Category: % Value 2018-2023

Table 13 - Distribution of Home Care by Format: % Value 2018-2023

Table 14 - Distribution of Home Care by Format and Category: % Value 2023

Table 15 - Forecast Sales of Home Care by Category: Value 2023-2028

Table 16 - Forecast Sales of Home Care by Category: % Value Growth 2023-2028

DISCLAIMER

SOURCES

Summary 1 - Research Sources

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