

Consumer Electronics in France

July 2023

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Computers and Peripherals in France

KEY DATA FINDINGS

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Declining trends continue due to previous sales boost on desktops and laptops

Tablets struggles to recover, while monitors and printers wait for a replacement cycle

Hewlett-Packard maintains its lead, while refurbished device specialists continue to gain attention

PROSPECTS AND OPPORTUNITIES

Stabilisation expected, albeit variable based on trends

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Specialist auto and audio specialists remain the main retailers

PROSPECTS AND OPPORTUNITIES

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KEY DATA FINDINGS

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Nice demand from sound-quality enthusiasts drives the remaining sales

Premiumisation, high-tech, and durable products are appreciated by audio enthusiasts

PROSPECTS AND OPPORTUNITIES

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PROSPECTS AND OPPORTUNITIES

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KEY DATA FINDINGS

2023 DEVELOPMENTS

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Retailing landscape remains consistent in headphones

PROSPECTS AND OPPORTUNITIES

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KEY DATA FINDINGS

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PROSPECTS AND OPPORTUNITIES

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Niche category requiring further innovation to expand

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Mobile Phones in France

KEY DATA FINDINGS

2023 DEVELOPMENTS

Mobile phones sees small positive value gains, with volume slumps being one of the least severe across consumer electronics Samsung and iPhone maintain their competitive top brand places, while third-placed Xiaomi grows its brand shares E-commerce remains a strong channel for mobile phones, due to convenience

PROSPECTS AND OPPORTUNITIES

Refurbished models slow down replacement sales and lower the volume on new mobile phones

As market penetration is close to saturation, players fight for market share and value growth

Telecoms companies selling phone plans will continue to be key sales agents, while e-commerce will also remain strong

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Portable Players in France

KEY DATA FINDINGS

2023 DEVELOPMENTS

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Google Home and Amazon Echo hold their tight top-place competition, with Bose hot on their heels

E-commerce is well suited to portable players and speakers, due to associations and logistical benefits

PROSPECTS AND OPPORTUNITIES

Will smart speakers be the saviour for portable players?

Multifunctional devices, such as smartphones, will continue to pose a notable threat

E-commerce set to become a leading retail channel

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Wearable Electronics in France

KEY DATA FINDINGS

2023 DEVELOPMENTS

Wearable electronics is still the best performer, despite small volume decline

Xiaomi leads overall thanks to strength of activity wearables, while Apple and Samsung top smart wearables

E-commerce remains an important channel for wearable electronics

PROSPECTS AND OPPORTUNITIES

Growth potential remains, driven by smart wearables and analogue variants

Polarisation expected to between premium and lower-priced devices

E-commerce and the omnichannel model will remain key

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