

# Childrenswear in South Korea

November 2023

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# Childrenswear in South Korea - Category analysis

### **KEY DATA FINDINGS**

### 2023 DEVELOPMENTS

Shrinking birth rates encourage retailers to focus on luxury childrenswear distribution to maximise value sales

Waning impact of pandemic in 2023 and early heatwaves drive families to waterparks, helping to boost children's swimwear sales

Nike aims to expand its penetration of childrenswear through exclusive megastores

## PROSPECTS AND OPPORTUNITIES

Companies leverage third party brands as shop-in-shops to increase foot traffic

Pre-teens to expand as a key target audience in South Korea

Pure-play online childrenswear brands to open offline shops for omnichannel presence

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