

Experiential Luxury in Malaysia

October 2023

Table of Contents

Experiential Luxury in Malaysia - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Current retail value sales of experiential luxury on the rise in 2023
Luxury hotels benefiting from return of wealthy tourists in 2023
Shangri-La International Hotel Management Ltd leads experiential luxury in 2022

PROSPECTS AND OPPORTUNITIES

Retail value sales expected to see strong growth as tourism picks up
Luxury hotels set to benefit from new openings and returning demand
E-commerce set to play a more important role moving forward

CATEGORY DATA

Table 1 - Sales of Experiential Luxury by Category: Value 2018-2023
Table 2 - Sales of Experiential Luxury by Category: % Value Growth 2018-2023
Table 3 - NBO Company Shares of Experiential Luxury: % Value 2018-2023
Table 4 - LBN Brand Shares of Experiential Luxury: % Value 2019-2022
Table 5 - Forecast Sales of Experiential Luxury by Category: Value 2023-2028
Table 6 - Forecast Sales of Experiential Luxury by Category: % Value Growth 2023-2028

Luxury Goods in Malaysia - Industry Overview

EXECUTIVE SUMMARY

Luxury goods in 2023: The big picture
2023 key trends
Competitive landscape
Retailing developments
What next for luxury goods?

MARKET DATA

Table 7 - Sales of Luxury Goods by Category: Value 2018-2023
Table 8 - Sales of Luxury Goods by Category: % Value Growth 2018-2023
Table 9 - Inbound Receipts for Luxury Goods by Country of Origin: Value 2018-2023
Table 10 - NBO Company Shares of Luxury Goods: % Value 2018-2023
Table 11 - LBN Brand Shares of Luxury Goods: % Value 2019-2023
Table 12 - Distribution of Luxury Goods by Format and Category: % Value 2023
Table 13 - Forecast Sales of Luxury Goods by Category: Value 2023-2028
Table 14 - Forecast Sales of Luxury Goods by Category: % Value Growth 2023-2028

DISCLAIMER

SOURCES

Summary 1 - Research Sources

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/experiential-luxury-in-malaysia/report.