

# Rtds in Japan

June 2024

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## Rtds in Japan - Category analysis

# **KEY DATA FINDINGS**

#### 2023 DEVELOPMENTS

Positive performance for RTDs, driven by sugar-free trend Suntory continues to lead RTDs, and sees new product launches Non alcoholic RTDs continues to grow

#### PROSPECTS AND OPPORTUNITIES

RTDs expected to grow thanks to the wide product variety available Labelling the amount of pure alcohol may push a shift to lower alcohol products Premiumisation will be key for value growth

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#### Alcoholic Drinks in Japan - Industry Overview

#### EXECUTIVE SUMMARY

Alcoholic drinks in 2023: The big picture 2023 key trends Competitive landscape Retailing developments On-trade vs off-trade split What next for alcoholic drinks?

#### MARKET BACKGROUND

Legislation Legal purchasing age and legal drinking age Drink driving Advertising Smoking ban Opening hours On-trade establishments Summary 1 - Number of On-trade Establishments by Type 2017-2023

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