

# Booking in New Zealand

September 2023

Table of Contents

## Booking in New Zealand - Category analysis

### KEY DATA FINDINGS

#### 2023 DEVELOPMENTS

Continued recovery in bookings, online dominance, and changing commission dynamics  
Air New Zealand and Qantas reduce commission rates for direct bookings

#### PROSPECTS AND OPPORTUNITIES

Increasing tension between direct and intermediary channels expected  
Impacts of economic weakness on business and leisure travel

#### CATEGORY DATA

Table 1 - Booking Sales: Value 2018-2023

Table 2 - Business Travel Sales: Value 2018-2023

Table 3 - Leisure Travel Sales: Value 2018-2023

Table 4 - Travel Intermediaries NBO Company Shares: % Value 2018-2023

Table 5 - Forecast Booking Sales: Value 2023-2028

Table 6 - Forecast Business Travel Sales: Value 2023-2028

Table 7 - Forecast Leisure Travel Sales: Value 2023-2028

## Travel in New Zealand - Industry Overview

### EXECUTIVE SUMMARY

Travel in 2023  
Airlines: Key trends  
Hotels: Key trends  
Booking: Key trends  
What next for travel?

### MARKET DATA

Table 8 - Surface Travel Modes Sales: Value 2018-2023  
Table 9 - Surface Travel Modes Online Sales: Value 2018-2023  
Table 10 - Forecast Surface Travel Modes Sales: Value 2023-2028  
Table 11 - Forecast Surface Travel Modes Online Sales: Value 2023-2028  
Table 12 - In-Destination Spending: Value 2018-2023  
Table 13 - Forecast In-Destination Spending: Value 2023-2028

### DISCLAIMER

### SOURCES

Summary 1 - Research Sources

## About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus

of operations, their competitors, their geographic presence and performance.

- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link [www.euromonitor.com/booking-in-new-zealand/report](http://www.euromonitor.com/booking-in-new-zealand/report).