

# Grocery Retailers in Latvia

March 2023

Table of Contents

## KEY DATA FINDINGS

### 2022 DEVELOPMENTS

Ongoing expansion of modern grocery retailers in Latvia  
Inflationary pressure affects consumer behaviour and paves the way for value for money formats  
Lidl disrupts the competitive landscape

### PROSPECTS AND OPPORTUNITIES

Discounters to continue to gain importance  
Consumers to remain cautious and prioritise essentials  
New technologies to add dynamism to the shopping experience

### CHANNEL DATA

Table 1 - Grocery Retailers: Value Sales, Outlets and Selling Space 2017-2022  
Table 2 - Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2017-2022  
Table 3 - Sales in Grocery Retailers by Channel: Value 2017-2022  
Table 4 - Sales in Grocery Retailers by Channel: % Value Growth 2017-2022  
Table 5 - Grocery Retailers Outlets by Channel: Units 2017-2022  
Table 6 - Grocery Retailers Outlets by Channel: % Unit Growth 2017-2022  
Table 7 - Grocery Retailers GBO Company Shares: % Value 2018-2022  
Table 8 - Grocery Retailers GBN Brand Shares: % Value 2019-2022  
Table 9 - Grocery Retailers LBN Brand Shares: Outlets 2019-2022  
Table 10 - Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2022-2027  
Table 11 - Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2022-2027  
Table 12 - Forecast Sales in Grocery Retailers by Channel: Value 2022-2027  
Table 13 - Forecast Sales in Grocery Retailers by Channel: % Value Growth 2022-2027  
Table 14 - Forecast Grocery Retailers Outlets by Channel: Units 2022-2027  
Table 15 - Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2022-2027

## Retail in Latvia - Industry Overview

### EXECUTIVE SUMMARY

Retail in 2022: The big picture  
Informal retail  
What next for retail?

### MARKET DATA

Table 16 - Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2017-2022  
Table 17 - Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2017-2022  
Table 18 - Sales in Retail Offline by Channel: Value 2017-2022  
Table 19 - Sales in Retail Offline by Channel: % Value Growth 2017-2022  
Table 20 - Retail Offline Outlets by Channel: Units 2017-2022  
Table 21 - Retail Offline Outlets by Channel: % Unit Growth 2017-2022  
Table 22 - Retail GBO Company Shares: % Value 2018-2022  
Table 23 - Retail GBN Brand Shares: % Value 2019-2022  
Table 24 - Retail Offline GBO Company Shares: % Value 2018-2022  
Table 25 - Retail Offline GBN Brand Shares: % Value 2019-2022  
Table 26 - Retail Offline LBN Brand Shares: Outlets 2019-2022  
Table 27 - Retail E-Commerce GBO Company Shares: % Value 2018-2022  
Table 28 - Retail E-Commerce GBN Brand Shares: % Value 2019-2022  
Table 29 - Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2022-2027  
Table 30 - Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2022-2027

Table 31 - Forecast Sales in Retail Offline by Channel: Value 2022-2027

Table 32 - Forecast Sales in Retail Offline by Channel: % Value Growth 2022-2027

Table 33 - Forecast Retail Offline Outlets by Channel: Units 2022-2027

Table 34 - Forecast Retail Offline Outlets by Channel: % Unit Growth 2022-2027

## DISCLAIMER

## SOURCES

Summary 1 - Research Sources

### About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link [www.euromonitor.com/grocery-retailers-in-latvia/report](http://www.euromonitor.com/grocery-retailers-in-latvia/report).