

Beauty and Personal Care in Middle East and Africa

July 2024

Table of Contents

INTRODUCTION

Scope Key findings

REGIONAL OVERVIEW

Dynamic CAGR for Middle East and Africa over the review period Beauty and personal care on a positive growth path since 2020's decline Hair care the largest category in Middle East and Africa Sales of fragrances continue to see strong growth in Saudi Arabia Strong growth for dermocosmetics in Morocco in recent years Saudi Arabia adds the most new sales over 2018-2023 Natural ingredients an increasingly popular trend among Saudi Arabian consumers Premium products helping to drive value growth in the United Arab Emirates Grocery retailers and health and beauty specialists dominate sales Supermarkets and beauty specialists the leading individual channels Israel leads the way regionally in online shopping

LEADING COMPANIES AND BRANDS

Relatively fragmented competitive landscapes in most countries Further emergence of local beauty and personal care players in South Africa Saudi Arabia the biggest market for more than half of the top 10 players Nivea continues to lead, with Colgate the main mover in the rankings over 2018-2023

FORECAST PROJECTIONS

Positive volume and value growth expected throughout the forecast period Rising numbers of tourists and women in the workforce to help drive growth in Saudi Arabia Natural trend expected to exert a growing influence on Israeli beauty and personal care

COUNTRY SNAPSHOTS

Algeria: Market Context Algeria: Competitive and Retail Landscape Cameroon: Market Context Cameroon: Competitive and Retail Landscape Egypt: Market Context Egypt: Competitive and Retail Landscape Israel: Market Context Israel: Competitive and Retail Landscape Kenya: Market Context Kenya: Competitive and Retail Landscape Morocco: Market Context Morocco: Competitive and Retail Landscape Nigeria: Market Context Nigeria: Competitive and Retail Landscape Saudi Arabia: Market Context Saudi Arabia: Competitive and Retail Landscape South Africa: Market Context South Africa: Competitive and Retail Landscape Tunisia: Market Context Tunisia: Competitive and Retail Landscape United Arab Emirates: Market Context United Arab Emirates: Competitive and Retail Landscape

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