

# Top Trends Shaping the Beauty and Personal Care Industry

June 2024

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### INTRODUCTION

Key findings

The beauty and personal care industry grew by USD18.0 billion in 2023
Wellness, ingredients, sustainability and artificial intelligence to influence beauty industry
Beauty and personal care top trends in 2024 span value creation, ingredients and wellness

### PREMIUMISATION AND AFFORDABILITY

Beauty consumers pursue lifestyle tricks to make the most out of their beauty purchases Premium and mass skin care brands focus on similar claims

Chilean pharmacy uses private label as an alternative to higher priced dermocosmetics

French luxury powerhouse Chanel launches body mists to attract aspirational consumers

Beauty players should prepare for nuances in how consumers are defining "value"

### **INGREDIENT-LED BEAUTY**

Consumer demand rises globally for ingredient-led features across beauty categories Ingredient-specific claims have potential to ask for higher prices than general descriptions Esmi Skin Minerals highlights the Australian beauty concept for differentiated skin care Mexico's Droguería del Centro focuses on ingredient versatility and diverse purposes Beauty players will continue to lean into ingredient narratives and international concepts

### **BLURRING WELLNESS**

Consumers actively seek protective sun care, as understanding of skin health grows
Sun care adopts beautifying elements and specific claims to stay competitive
Minu's "Mineral Superblend" combines premium sun protection and skin care benefits
Indonesia-based Luxcrime launches spray and essence formats for more comfortable texture
Beauty players should lean into personalisation trends as wellness morphs into "longevity"

## TRANSFORMING WOMEN'S HEALTH

Women's health extends understanding of hormones' impact on changing skin and hair "Scalp health" positioning extends awareness of female-centric age-related hair care needs Brazil's Menoderm Payot adjusts benefit messaging to target menopausal women France-based René Furterer takes gender-neutral approach to thinning hair Beauty players should focus on ingredients to educate consumers about life stages

### CONCLUSION

Future impact of beauty and personal care top trends How do you respond to consumer needs in your role?

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